



Date: 04/17/2026

Dear Valued Customer,

We want to inform you of an upcoming price adjustment of 5% that will take effect on June 1, 2026.

While we have worked hard to maintain stable pricing with no broad increases since January 2022 and only a tariff-based adjustment in May 2025 continued increases in material costs, freight, labor, and overall operating expenses now require us to make this change.

As a U.S. based manufacturer, we remain committed to providing high-quality products, competitive pricing, low minimum order requirements, and industry-leading lead times.

To ensure fair allocation and continued service to all customers, we will closely monitor customer's purchase orders received prior to the effective date of this increase. Order quantities may be adjusted or denied for any specific part that is in excess of customer's normal purchase levels.

We appreciate your understanding and continued support. Please reach out to your sales representative with any questions.

Thank you,

A handwritten signature in black ink, appearing to be 'Will Fan', written over a horizontal line.

Will Fan
National Sales Director
Waterway Plastics