

March 31, 2026

Dear Valued Customer,

We appreciate your continued partnership and the opportunity to support your business.

Due to ongoing volatility across global energy, raw materials, and logistics markets, we are implementing a price adjustment on the product lines listed below. Recent developments impacting feedstock costs, utility rates, and transportation—particularly those tied to disruptions in global supply chains—have significantly increased our overall cost structure.

Effective for all shipments on or after **April 30, 2026**, we will implement the following price adjustments:

- OPTIX® Acrylic Sheet: **Increase of 10%**
- VERSEK® ABS Sheet: **Increase of 10%**

These adjustments reflect sustained cost escalation across key inputs, including monomers, energy, and logistics, and are necessary to ensure continued supply reliability and maintain the quality and service levels you expect from us.

We will continue to monitor market conditions closely and remain committed to working with our customers to navigate this dynamic environment. Your sales representative will be available to discuss any questions or specific account considerations.

We value your business and appreciate your understanding.

Sincerely,

Gordon Jankulovski

Gordon Jankulovski
General Manager – Spa & Bath

April 7, 2026

Dear Valued Customer,

Since our most recent pricing communication dated March 31, 2026, the market landscape has continued to evolve rapidly. Ongoing shifts in supply and demand dynamics, geopolitical factors, and broader macroeconomic conditions have created sustained and increasing cost pressures across our industry.

As a result, Plaskolite will implement an additional price increase effective on or after April 30, 2026, as follows:

- VERSEK ABS Sheet: 15% price increase (25% total)

We recognize that back-to-back pricing actions are challenging and want to emphasize that these decisions are not made lightly. However, current cost pressures necessitate this action to ensure we can continue delivering the quality, innovation, and reliability you expect from Plaskolite.

We will continue to closely monitor raw material and market conditions and will keep you abreast of any changes.

Plaskolite appreciates your continued support. Your Plaskolite Sales Manager will contact you to discuss these increases. If you have questions, please feel free to contact your Plaskolite representative or me at 800-848-9124.

Sincerely,



Gordon Jankulovski
General Manager – Spa & Bath

Important Pricing Update - April 2026

From Missy Wellman <missy.wellman@plaskolite.com>

Date Tue 4/7/2026 3:06 PM

 2 attachments (434 KB)

Plaskolite - Spa & Bath Pricing Increase - April 2026.pdf; Plaskolite - Spa & Bath Pricing Increase - April 2026 (2nd Increase).pdf;

ATTENTION: This email originated outside of Imperial Pools, Inc., The Vinyl Works Inc., or Saratoga Spas Inc. Please exercise caution when clicking links, opening attachments, or responding to this email.

Dear Valued Customer,

We recently identified an issue with our email distribution system that prevented a portion of our customers from receiving our pricing communication dated March 31, 2026. As a result, we are resending that letter to ensure you have full visibility to the upcoming changes.

Please find attached:

- Our original pricing notice dated March 31, 2026 outlining increases to OPTIX® Acrylic and VERSEK® ABS
- A subsequent pricing update dated April 7, 2026 announcing an additional increase specific to VERSEK® ABS

To be clear, both communications are effective for shipments on or after April 30, 2026, and should be considered together in your planning.

We recognize the impact of these actions and do not take them lightly. The pace and magnitude of cost escalation across raw materials, energy, and logistics continue to require decisive action to maintain supply continuity and service levels.

Your sales representative will be reaching out to discuss any questions or account-specific implications. In the meantime, please don't hesitate to contact us directly.

We appreciate your continued partnership and understanding.

Sincerely,

Gordon Jankulovski | General Manager - Spa & Bath

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