



Gecko Alliance
450 des Canetons, Quebec,
QC G2E 5W6 Canada
1.800.78.GECKO
geckoalliance.com

Quebec City, March 31st, 2026

SARATOGA SPA & BATH INC.

33 WADE ROAD

LATHAM, NY, 12110

Dear Valued Customer,

As we move further into 2026, global events continue to influence economic conditions, our industry, and the broader supply chain. Despite our ongoing efforts to mitigate cost impacts, several external factors have significantly increased the cost of materials, components, and logistics.

To ensure we continue to provide the level of quality, reliability, and service you expect from Gecko, a mid-year price adjustment will be implemented.

Effective Date

New pricing will apply to all **purchase orders received on or after May 1, 2026.**

Gecko will continue to honor current pricing for all **quotes and purchase orders submitted prior to May 1, 2026**, provided deliveries occur **before June 30, 2026.** Any purchase orders or deliveries outside these conditions will be subject to the updated pricing in the table below.

Products	Price Increase
Pumps	4.1 %
All other products	3.2 %

Key Drivers Behind the Adjustment

The following market forces have directly influenced the need for this price adjustment:



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- **Commodity cost increases.** Materials heavily used in our product families—such as copper and aluminum for pumps—have experienced substantial cost pressure.
- **Geopolitical instability impacting petroleum-based products.** The ongoing conflict in the Middle East continues to influence global petroleum markets, impacting plastics, resins, and related components across our portfolio.
- Industry-wide **electronics and memory** component costs have risen sharply due to global shortages and surging demand.
- **Freight and transportation costs.** Both inbound and outbound logistics have seen important cost increases, driven by fuel volatility and regional disruptions.

We remain committed to transparency and to supporting your business throughout these market challenges. The official pricelists document will follow in our next communication. If you have questions or would like support in planning upcoming orders ahead of May 1, our team is here to help.

Thank you for your continued trust in Gecko. We value your partnership and remain dedicated to delivering the high-quality products and service you rely on.

Best regards,

Jeff Dion

VP of Sales
Gecko